

Message Text

UNCLASSIFIED

PAGE 01 BONN 09710 261933Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----128740 270623Z /11

R 261911Z MAY 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 8920
AMCONSUL FRANKFURT
AMCONSUL MUNICH
AMCONSUL STUTTGART

UNCLAS BONN 09710

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - DURANGO SYSTEMS, INC.
CUPERTINO, CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

DCP DIGITAL COMPUTER PERIPHERIE GMBH
PRAUNHEIMER LANDSTRASSE 32
D-6000 FRANKFURT/M-90
CONTACT: MR. KRAUSGRILL
PHONE: 0611-762055
TELEX: 4 L89 01
COMMENT: ESTABLISHED IN 1975, THIS FIRM SPECIALIZES IN
THE SALE OF EDP PERIPHERALS AND REPRESENTS THREE U.S.
COMPANIES SO FAR. IT IS CAPITALIZED AT DM 150,000 AND
HAS ANNUAL SALES OF ABOUT DM 5 MILLION. THE COMPANY
WILL SEND REPRESENTATIVES TO THE NCC IN JUNE AND WOULD
LIKE TO TALK TO THE U.S. FIRM THERE, IF POSSIBLE.

TRETTER-ELEKTRONIK VERTRIEBSGESELLSCHAFT MBH
AM LANGENBERG 7
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D-8135 SOEKING
CONTACT: HERR ERICH TRETTER, MANAGER
PHONE: 08151/7010
TELEX: 527730
COMMENT: TRETTER ELEKTRONIK IS A NEW FIRM, ESTABLISHED
IN 1978, EMPLOYS 4 PERSONS PLUS 2 TRAVELING SALESMEN.
FIRM ACTS AS DISTRIBUTOR. WOULD WELCOME DIRECT CON-

TACTS WITH U.S. FIRM.

VERTRIEB VON ELEKTRONISCHEN BAUELEMENTEN GMBH SASCO
HERMAN-OBERTH-STRASSE 16
D-8011 PUTZBRUNN
CONTACT: HERR ERICH L. ROEDERER, MANAGER
PHONE: 089/565081
TELEX: 05/29504 (SASCO D)
COMMENT: FIRM WAS ESTABLISHED IN 1967, EMPLOYS 50 PERSONS AND HAS SATISFACTORY SALES. FOUR BRANCHES ARE MAINTAINED IN GERMANY. THE FINANCIAL SITUATIONS ARE MET PROMPTLY. SUITABLE BUSINESS PARTNER.

ELKOBRA GMBH
WEIHERSTRASSE 4
D-8061 LAUTERBACH
CONTACT: HERR LOTHAR KORTUEM, MANAGER
PHONE: 08135/339
COMMENT: FIRM WAS ESTABLISHED IN 1976. IT DISTRIBUTES ACTIVE AND PASSIVE COMPONENTS AND ELECTROMECHANICAL SUPPLIES. IT IS INTERESTED IN EXPANDING ITS PRESENT SALES PROGRAM. FIRM IS SMALL BUT CAN UNDERTAKE SERVICING.

DIETER HESS DATENSYSTEME
SEESTRASSE 95
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D-7071 OBERGROENINGEN
CONTACT: MR. HESS, OWNER AND MANAGER
PHONE: 07975-467
COMMENT: PROSPECT IS ACTIVE IN DISTRIBUTION AND ASSEMBLY OF DATA PROCESSING EQUIPMENT. FIRM IS NEWLY ESTABLISHED. FAVORABLY KNOWN TO CONSULATE GENERAL STUTTGART.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 26 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN09710
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780224-0529
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780516/aaaaanbm.tel
Line Count: 104
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3f653096-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2557284
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - DURANGO SYSTEMS, INC. CUPERTINO, CA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/3f653096-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014